

# 2019 Highlights

In 2019, Caltex made significant progress executing its Convenience Retail and Fuels & Infrastructure strategies.



## Fuels & Infrastructure

### New Houston office

Announced intention to open Ampol trading and shipping office in Houston, USA



### Gull

First two sites opened in South Island, New Zealand



Launched an international storage pilot in South East Asia



# 86

New sites and 9% volume growth



## Convenience Retail



Retail network review conducted, store format strategy in place

# ^8%

Shop contributions increased by 8% in the second half

# 112

stores transitioned to company operation in 2019 (>99% of the network to be company operated by the end of 2020)



Opened first Caltex Woolworths Metro stores



THE FOODARY

# 66

The Foodary stores

Transition to

# Ampol

brand announced



## Building on the growth foundations in place





## Refocusing on capital returns

**\$100<sup>M</sup>**

Cost-out program launched  
- \$60m delivered in 2019

**\$260<sup>M</sup>**

Off-market buy-back complete

**~\$136<sup>M</sup>**

First tranche of 25 Higher Better Use sites divested for ~\$136 million

Proposed property IPO of up to 49% interest in

**~250**

core freehold sites



## Delivering our operations sustainably, and supporting our people and communities

**37.4%**

Women in leadership roles, 8% increase from previous year

**82%**

Employee engagement

**\$3.1<sup>M</sup>**

Contributed to communities

**\$7.5<sup>B</sup>**

In taxes paid in 2018

**0**

Major land spills (>8000 litres) in 2018 and 2019

**53.8%**

waste diverted from landfill